

Fw: INDUSTRIAL FABRICATION & MACHINE, INC: D&B Business Information Report

JohnC Anderson to: John Phillips, Barbara Fowler

02/28/2011 02:20 PM

John,

Per Vince D & B basic are free. If we want payment history and financials it is \$74. I elected to see the more detailed information to see how current they were with their suppliers. There seems to be a pending law suit. The company declined to provide financials to D & B. Vose is 100% shareholder.

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Report
 In Date

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* * * BUSINESS SUMMARY * * *

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INDUSTRIAL FABRICATION & MACHINE, INC
 520 W Parker St
 Waterloo, IA 50703

This is a single location.
 79-209-5242

D-U-N-S® Number:

Mailing address: PO Box 2631
 Waterloo, IA 50704

D&B Rating: 1R4

Number of 1R

is 10 or more

Web site: www.industrialfab.n
 employees.

employees:

et

Composite credit 4 is

limited.

Telephone: 319 232-0501

appraisal:

Fax: 319 232-8827

D&B PAYDEX®:

Chief executive: ABBY LOEFFELHOLZ,
 PRES

12-Month D&B 63
 PAYDEX:

Year started: 1992

When weighted by dollar

amount,

Management control: 2005 average 20	payments to suppliers days beyond terms.
Employs: 17	Based on trade collected
over last	
Sales E: \$1,200,000	12 months.
History: CLEAR	
SIC: 3441	
Line of business: Structural metal fabrication	

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* * * SPECIAL EVENTS * * *

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10/14/2008

MIDWEST FLOODS: This business is located in a Midwestern region where flooding had occurred.

06/24/2008

MIDWEST FLOODS: This business is located in a FEMA or State designated disaster area which may be impacted by flooding in the Midwest. The extent of impact to operations is under investigation. We will provide additional information as it becomes available.

09/10/2007

The Chief Executive Officer is now ABBY LOEFFELHOLZ, PRES.

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* * * SUMMARY ANALYSIS * * *

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D&B Rating: 1R4

Number of employees: 1R indicates 10 or more employees.

Composite credit 4 is limited.
appraisal:

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive.

Below is an overview of the company's rating history since 06/09/05:

D&B Rating	Date Applied
1R4	04/26/06
1R3	08/15/05
1R4	06/09/05

The Summary Analysis section reflects information in D&B's file as of February 28, 2011.

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* * * CUSTOMER SERVICE * * *

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If you have questions about this report, please call our Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun &

Bradstreet's Customer Resource Center at 1.800.234.3867 from
anywhere within
the U.S. or visit our website at www.dnb.com

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* * * HISTORY * * *

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The following information was reported 10/14/2008:

Officer(s): ABBY LOEFFELHOLZ, PRES
 KEITH LOEFFELHOLZ, SEC-PLANT MGR
 RONALD VOSE, CONSULTANT

DIRECTOR(S): THE OFFICER(S)

Business started 1992 by Richard L Vose. Present control
succeeded 2005. 100%
of capital stock is owned by Ronald Vose.

ABBY LOEFFELHOLZ. Antecedents are undetermined. .

KEITH LOEFFELHOLZ. Antecedents are undetermined. .

RONALD VOSE. Antecedents are undetermined.

AFFILIATES:

The following are related through common ownership and/or
financial interest.

Vose Moving Company (Inc), Waterloo, IA, started 1962. Operates
as moving and
rigging service and rents heavy equipment.

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* * * BUSINESS REGISTRATION * * *

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CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF
STATE OR

OTHER OFFICIAL SOURCE AS OF FEB 18 2011:

Registered Name: INDUSTRIAL FAB & MACHINE, INC.
Business type: CORPORATION
Corporation type: PROFIT
Date incorporated: JUN 08 1992
State of incorporation: IOWA
Filing date: JUN 08 1992
Registration ID: 158774
Duration: PERPETUAL
Status: ACTIVE

Common stock
Authorized shares: 5,000

Par value:
Where filed:
STATE/CORPORATIONS DIVISION,

SECRETARY OF
DES MOINES, IA

Registered agent:
AIRLINE HWY,

RICHARD J VOSE JR, 3470 W
WATERLOO, IA, 507030000

Principals:
PRESIDENT, 941 RIVER

LOEFFELHOLZ, ABBY J,
FOREST RD, EVANSDALE, IA,
507070000 LOEFFELHOLZ, KEITH

R, SECRETARY,
EVANSDALE, IA,

941 RIVER FOREST RD,
507070000 LOEFFELHOLZ, KEITH

R, TREASURER,
EVANSDALE, IA,
INCORPORATOR,

941 RIVER FOREST RD,
507070000 VOSE, RICHARD L.,
3470 W AIRLINE HWY, WATERLOO,
507030000 VOSE, SR RONALD J,

IA,

DIRECTOR, 931
507010000 VOSE,
SHERIDAN RD,

SHERIDAN, WATERLOO, IA,
SUSAN L., DIRECTOR, 931
WATERLOO, IA, 507010000

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* * * OPERATIONS * * *

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10/14/2008

Description: Manufactures fabricated structural metal
(100%).

Sells to Has 45 account(s). Terms are net 30 days.
commercial manufacturers, non profit organizations and
concerns. Territory : United States.
Nonseasonal.

Employees: 17 which includes officer(s).

Facilities: Rents 147,000 sq. ft. in a two story brick
building.

Location: Industrial section on main street.

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* * * SIC & NAICS * * *

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SIC: Based on information in our file, NAICS:
D&B has assigned this company an
extended 8-digit SIC. D&B's use of 332312 Fabricated
Structural Metal
8-digit SICs enables us to be more
Manufacturing
specific to a company's operations
than if we use the standard

34410000 Fabricated structural
metal

3-Month D&B PAYDEX: 64	12-Month D&B PAYDEX: 63
When weighted by dollar amount, amount, payments to suppliers average 19 days average 20 days beyond terms.	When weighted by dollar payments to suppliers beyond terms.
Based on trade collected over last 3 collected over last months.	Based on trade 12 months.
not	When dollar amounts are
approximately 72%	considered, then
payments are within	of the company's
	terms.

Below is an overview of the company's dollar-weighted payments, segmented by

its suppliers' primary industries:

Days Slow (%)	Total Rcv'd (#)	Total Dollar Amounts (\$)	Largest High Credit (\$)	W/In Terms (%)

Top industries:				
Nonclassified	4	1,750	1,000	42 29
- 29 -				
Mfg industrial gases	1	2,500	2,500	50 50
- - -				
Whol metal	1	2,500	2,500	- 100
- - -				
Ret groceries	1	2,500	2,500	50 50
- - -				
Hvy const eqpt rental	1	1,000	1,000	100 -
- - -				
Misc business service	1	1,000	1,000	50 50
- - -				
Help supply service	1	1,000	1,000	50 50
- - -				
Mortgage banker	1	750	750	50 50
- - -				
Telephone communictns	1	250	250	100 -
- - -				
Management services	1	250	250	50 -
- - 50				
OTHER INDUSTRIES	4	300	100	100 -
- - -				
Other payment categories:				
Cash experiences	6	450	250	
Payment record unknown	1	750	750	
Unfavorable comments	0	0	0	
Placed for collections:				
With D&B	0	0		
Other	0	N/A		
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Total in D&B's file	24	15,000	2,500	

The highest "Now Owes" on file is \$1,000

The highest "Past Due" on file is \$250

The aggregate dollar amount of the 24 payment experiences in

D&B's file equals
 15.0% of this company's average monthly sales. In Dun &
 Bradstreet's opinion,
 payment experiences exceeding 10% of a company's average monthly
 sales can be
 considered representative of payment performance.

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* * * PAYMENT DETAILS * * *

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Detailed payment history

Date Last Sale Reported Within (mm/yy) (months)	Paying Record	High Credit (\$)	Now Owes (\$)	Past Due (\$)	Selling Terms
01/11	Ppt	100	0	0	
2-3 mos					
	Ppt	100	100	0	
1 mo					
	Ppt-Slow 30	2,500	250	0	
1 mo					
	Ppt-Slow 30	1,000	1,000	0	
1 mo					
	Ppt-Slow 30	750	0	0	
1 mo					
	Slow 25	2,500	0	0	
1 mo					
	(007)	1,000	1,000	0	
1 mo					
	Satisfactory. (008)	0	0	0	Cash
account	6-12 mos				
12/10	Ppt	250	250	0	
1 mo					
	Ppt	50	0	0	
6-12 mos					
11/10	Ppt	250	0	0	
6-12 mos					
	Ppt	250	250	0	
1 mo					
	(013)	50			Cash

account	1 mo				
09/10	Ppt	50	0	0	N30
6-12 mos					
	Ppt-Slow 30	1,000	500	250	
1 mo					
	(016)	250			Cash
account	1 mo				
04/10	(017)	0	0	0	
6-12 mos					
	Cash own option.				
03/10	(018)	750	0	0	
4-5 mos					
11/09	Ppt-Slow 120+	250	0	0	
6-12 mos					
10/09	Slow 30-90	1,000	0	0	
6-12 mos					
08/09	Ppt	250	0	0	
6-12 mos					
01/09	Ppt-Slow 30	2,500	0	0	
6-12 mos					
	(023)	100			Sales COD
6-12 mos					
	(024)	50			Cash
account	4-5 mos				

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

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* * * FINANCE * * *

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01/22/2011

On SEP 10 2007 Keith Loeffelholz, Sec-Plant Mgr, deferred financial statement.

Keith Loeffelholz submitted the following partial estimates dated

SEP 10 2007:

Sales for 2006 were \$1,200,000.

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* * * PUBLIC FILINGS * * *

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The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

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* * * SUITS * * *

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Status:	Pending
CASE NO.:	01071 LACV098182
Plaintiff:	ALLAN INC
Defendant:	INDUSTRIAL FABRICATION & MACHINING
Cause:	CONTRACT DEBT COLLECTION
Where filed:	BLACK HAWK COUNTY DISTRICT COURT,
WATERLOO, IA	
Date status attained:	04/24/2006
Date filed:	04/24/2006
Latest Info Received:	05/16/2006

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

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* * * UCC FILINGS * * *

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Type: Continuation
Sec. party: 1ST SOURCE BANK, CONST. EQUIP.
DIV., SOUTH BEND,
IN
Debtor: INDUSTRIAL FAB & MACHINE, INC.
Filing number: P494718
Filed with: SECRETARY OF STATE/UCC DIVISION,
DES MOINES, IA
Date filed: 01/03/2005
Latest Info Received: 02/07/2005
Original UCC filed date: 03/06/2000
Original filing no.: P087016

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

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* * * GOVERNMENT ACTIVITY * * *

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Activity summary

Borrower (Dir/Guar):	NO
Administrative debt:	NO
Contractor:	NO
Grantee:	NO
Party excluded from federal program(s):	NO

Possible candidate for socio-economic program consideration

Labor surplus area:	N/A
Small Business:	YES (2011)
8(A) firm:	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

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